

D S KULKARNI DEVELOPERS LIMITED

POLICY FOR EVALUATION OF THE PERFORMANCE OF THE BOARD OF DIRECTORS

1. INTRODUCTION:

D S Kulkarni Developers Limited believes in conducting its affairs in a fair and transparent manner by adopting the highest standards of professionalism, honesty, integrity and ethical behaviour, in consonance with the Company's code of conduct for Board and senior management personnel. The honesty, integrity and sound judgement and performance of the Directors and the senior management are key criteria for the success and for building a good reputation of the Company. Each Director and executive in the senior management is expected to comply with the letter and spirit of this Policy. Any actual or potential violation of this above code and this Policy by the Directors would be the matter of serious concern for the Company.

Therefore, the Company has formulated this Policy to comply with various provisions under the Act and the Listing Regulations and also the formal annual evaluation made by the Board of its own performance (self-appraisals) and that of its committees and individual Directors as mentioned under the clause (p) of sub-section (3) of Section 134 of the Act.

The Committee shall evaluate the performance of the each Director as per sub section (2) of Section 178 of the Act and based on the functions of the Independent Directors as indicated under Schedule IV (as per Section 149) annexed to the Act.

2. DEFINITIONS:

- I. **"Act"** means the Companies Act, 2013, as amended from time to time and the rules made thereunder.
- II. **"Company"** means "D S Kulkarni Developers Limited"
- III. **"Committee"** shall mean the Nomination and Remuneration Committee of the Board of Directors formed under the provisions of Section 178 of Act.
- IV. **"Director"** or **"Board"** means the Director or the Board, in relation to the Company, and deemed to include the collective body of the Board of Directors of the Company including the chairman of the Company.
- V. **"Independent Director"** shall mean an Independent Director as defined under Section 2(47) to be read with Section 149 (5) of the Act.
- VI. **"Listing Regulations"** means Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

VII. **“Policy”** shall mean this Policy for Evaluation of performance of Board of Directors of the Company.

3. OBJECTIVE:

The object of this Policy is to formulate the procedures and prescribe the criteria to evaluate the performance of the entire Board. Further, to adopt best practices to manage the affairs of the Company in a seamless manner and ensure sustained long term value creation for stakeholders by achieving good corporate governance.

4. VARIOUS KINDS OF PERFORMANCE EVALUATION:

A. APPRAISAL SYSTEM: Appraisal of each Director of the Company shall be based on the criteria as mentioned herein below. This appraisal is mandatory and will be done under the provision of the clause (p) of sub section (3) of Section 134 of the Act.

CRITERIA FOR EVALUATION

Rating scale shall be 1 to 10 (1 being least effective and 10 being most effective)

Criteria's for Performance Evaluation	Sub-Criteria of Evaluation of Performance	Rating
Based on job Profile	1. Knowledge of job profile	
	2. Skills required to perform or to execute the job profile	
Based on responsibilities and obligations	1. Attendance and participation in the meetings	
	2. Expert opinions in respect of the serious issue	
Based on strategies	1. Strategies formulated and successfully implemented	
	2. Various directions provided in the best interest of the Company on key issues	
Based on performance management	1. Performance of the Company on the stock exchanges.	
	2. Financial performance	
	3. Achievement of domestic or international awards	
Based on risk management	1. Avoidance of high financial risk while executing the functions and duties	
	2. Avoidance from any other high risk	
Based on mergers	1. Number of Mergers and Acquisitions (“M&A”) taken place	

and acquisitions	2. Number of brands undertaken from outsiders or competitors	
	3. Success rate in executing M&A	
Based on talent management	1. Achievement in respect of successful negotiations	
	2. Level of talent retained at low, mid and top level	
Based on core governance and compliance management	1. Review of detailed compliances applicable under the various laws, rules and regulations	
	2. Reviewing whether the business is running legally or not.	
Based on annual Targets	1. Targets achieved in domestic and international sales and marketing	
	2. Targets achieved in manufacturing activity	
Based on expansion and diversification	1. New successfully executed business expansions	
	2. New successfully executed business diversifications	
Based on succession planning	1. Provision for additional or alternate Directors	
Based on conflict of interest management	1. Strategy to resolve the conflict of interest in other Directors	
	2. Strategy to resolve the conflict of interest in other employees	
Based on financial and operational control mechanism	1. Control on financial dealings.	
	2. Control on internal operational activities	
Based on maintaining of corporate culture and moral values	1. Initiatives to maintaining corporate culture of the Company	
	2. Initiatives to maintaining moral values of the Company	
Based on maintaining high level of integrity and ethics	1. Initiative to maintaining high level of integrity	
	2. Initiative to maintain high level of ethics	
Based on compliance with the Code of Conduct for Board of Directors and Senior Management	1. Functioning of duties and responsibilities as per the Code of Conduct for Board of Directors and senior management personnel	
	2. Abidance and behaviour in accordance with Code of Conduct for Board of Directors and Senior Management Personnel	

Personnel		
Based on the integral knowledge and skills	1. Skills required for carrying out business activities	
	2. Communication skills and quick responsiveness	

B. EVALUATION OF THE PERFORMANCE:

The Committee shall evaluate the performance of each Director under the Nomination and Remuneration Policy of the Company framed in accordance with the provisions of Section 178 of the Act and based on their functions as mentioned in the Code of Conduct of the Directors and Senior Management Personnel and the criteria for the evaluation of the performance as prescribed in the clause 6 of this Policy.

Evaluation of Independent Director shall be carried on by the entire Board which shall include –

- (a) performance of the Directors; and
- (b) fulfilment of the independence criteria as specified in the Listing Regulations and their independence from the management. The Directors who are subject to evaluation shall not be allowed to participate.

Based on the performance evaluation of each and every Director and the chairman of the Company, the Committee shall provide the ratings based on each criteria and sub-criteria.

C. EFFECTIVENESS OF THE BOARD:

Based on the ratings given by the Committee to each Director, the overall effectiveness of the Board shall be measured and accordingly the Board shall decide the appointments, re-appointments and removal of the non-performing Directors of the Company.

5. SEPARATE MEETING FOR EVALUATION OF PERFORMANCE OF BOARD MEMBERS:

Evaluation of the executive Directors shall be carried out by entire Board except the executive Director being evaluated. The meeting for the purpose of evaluation of performance of Board members shall be held at least once in a year and the Company shall disclose the criteria laid down by the Committee for performance evaluation on its web site for the reference and also in the annual report of the Company.

6. CRITERIA FOR EVALUATION OF PERFORMANCE:

The Committee has laid down the criteria for evaluation of performance of executive Directors, Independent Directors, Chairman and the Board.

1. Attendance and contribution at Board and Committee meetings.
2. His/her stature, appropriate mix of expertise, skills, behaviour, experience, leadership qualities, sense of sobriety and understanding of business, strategic direction to align company's value and standards.
3. His/her knowledge of finance, accounts, legal, investment, marketing, foreign exchange/ hedging, internal controls, risk management, assessment and mitigation, business operations, processes and corporate governance.
4. His/her ability to create a performance culture that drives value creation and a high quality of debate with robust and probing discussions.
5. Effective decisions making ability to respond positively and constructively to implement the same to encourage more transparency.
6. Open channels of communication with executive management and other colleague on Board to maintain high standards of integrity and probity.
7. Recognize the role which he/she is expected to play, internal board relationships to make decisions objectively and collectively in the best interest of the Company to achieve organizational successes and harmonizing the Board.
8. His/her global presence, rational, physical and mental fitness, broader thinking, vision on corporate social responsibility etc.
9. Quality of decision making on source of raw material/procurement of roughs, export marketing, understanding financial statements and business performance, raising of finance, best source of finance, working capital requirement, forex dealings, geopolitics, human resources etc.
10. His/her ability to monitor the performance of management and satisfy himself with integrity of the financial controls and systems in place by ensuring right level of contact with external stakeholders.
11. His/her contribution to enhance overall brand image of the Company.

COMPANY – BOARD MEMBER FEEDBACK

The Company believes in value for its stakeholders through ethical processes and integrity. The Board plays a very important role in ensuring the Company's performance is monitored and timely inputs are given to enhance its performance and set the right direction for growth. Hence it is important that every individual Board member effectively contributes in the Board deliberations.

Name of the Director: _____

Rating scale shall be 1 to 10 (1 being least effective and 10 being most effective)

Question	Ranking	Remark
1. Participation and attendance in Board and Committee meetings actively and consistently.		
2. Prepare adequately for Board and Committee meetings.		
3. Contributes to strategy and other areas impacting company's performance		
4. Brings his/her experience and credibility to bear on the critical areas of performance of the organization		
5. Keeps updated knowledge of his/her areas of expertise and other important areas		
6. Communicates in open and constructive manner		
7. Gives fair chance to other members to contribute, participates actively in the discussions and in consensus oriented		
8. Helps to create brand image of the Company and helps the company wherever possible to resolve issues, if any		
9. Actively contributes towards growth of the Company.		
10. Conduct himself/herself in a manner that is ethical and consistent with the laws of land		
Total Rankings		

Note: Rating 90 and above- excellent, between 70 to 89- Very good, between 60-69- Good, between 30 to 59- Satisfactory and less than 29-Unsatisfactory

7. PROCEDURE TO RATE THE PERFORMANCE:

Based on evaluation criteria, the Committee and the Board shall rate the performance of the each and every Director. The performance rating shall be given within minimum 1 and maximum 10 categories, the rating 1 being least effective and 10 being most effective. Based on the rating of performance the Board can decide the strategy to extend or continue the term of appointment or to introduce new candidate as a member of the Board or retirement of the member based on his/her performance rating as to create and maintain the most effective and powerful top level management of the Company for its future growth, expansion, diversification and also to maximize the returns on investments to the stakeholders of the Company.
